QuickStart Services
Fortinet FortiGate - NGFW

Service Overview

Ingram Micro QuickStart for Fortinet FortiGate NGFWs is designed to optimize your customers' investments and pave the way for their success. Our objective is to swiftly deploy your customers' products into production, harnessing a blend of best practices from Fortinet and our extensive field expertise.

These services will be delivered as initial deployment activities. The objective of the Services is to: ***Remotely*** upgrade an existing Fortinet FortiGate to a new Fortinet FortiGate, ***Remotely*** deploy a new Fortinet FortiGate in a new environment, or ***Remotely*** migrate** from an existing supported non-Fortinet firewall.

Service Parameters (scope)	
Parameter	Description
Target FortiGate Series NGFW(s)	The target system must be one (1) of the identified FortiGate Models standalone or HA pair
Legacy firewalls supported for Migration use case**	The legacy firewall must be one of the vendors specifically identified in the FortiConverter documentation. All other legacy firewall vendors will be considered greenfield for this service.
Type of rules migrated	Layer 3/4 Security and NAT rules only, migration of any other rule type is not supported
Legacy firewall configuration migration	The legacy firewall must be a physical or virtual device configured as a single or Active/Passive HA pair - multiple virtual systems/contexts are not supported
IPsec VPN migration/creation**	IPSec VPN configuration for up to one (1) tunnel is included - add-on service available for additional tunnels. 3rd party configuration is not included.
UTM profile configuration	Migrate existing Security Profile sets if available from a single or HA pair, otherwise configuration of new profile sets. A profile set consists of an IPS, gateway antivirus, DNS filter, web filter, and application control policy. Number of sets determined by firewall model purchased below and by addon licenses.
Subscription configuration	Other Subscription configuration is not supported – available as a custom service addon
Advanced capability configuration	Advanced capability configuration (BGP, IS-IS, MACsec, VRRP, OSPF, RIP, SD-WAN, other dynamic routing protocols, user management, switch/AP configuration, other integrations not specified) is not supported
Deployment or Upgrade	Perform a new FortiGate NGFW deployment as greenfield - one (1) NGFW in one (1) cutover event ***or*** Perform a new FortiGate NGFW deployment as migration from legacy firewall - one (1) NGFW in one (1) cutover event ***or*** Perform an upgrade from an existing FortiGate Networks NGFW to a new FortiGate NGFW
Source Firewalls	One (1) source legacy firewall
Number of NGFWs	A single or pair of new Fortinet FortiGate NGFWs
Security Fabric	Setup for connection to existing Security Fabric (non-root)

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UPGRADE

	Model				Description
	30-90	100-900	1000-3000	4000-7000	
Configuration changes	✓	✓	✓	✓	As required to support the upgrade, no other new configuration is in scope
Virtual Domains	X	✓	✓	✓	Up to two (2) (included root VDOM)
UTM Profiles	2	3	4	5	Up to four (4) sets depending on the device model category
Interfaces	5	10	20	30	Up to twenty (20) depending on the device model category

DEPLOY

	Model				Description
	30-90	100-900	1000-3000	7000-7000	
Deployment	✓	✓	✓	✓	Up to One (HA) cluster or standalone deployment
Number of Security/NAT rules	20	35	50	75	Create new or migrate up to listed number for model category for legacy firewall rules migration from legacy firewall vendors identified in the link below 3rd party migrations. - add-on service available for additional rules
Security/NAT rule review sessions (# of 2-hour Sessions)	1	1	3	5	30-900, Maximum number of sessions up to two (2) hours 1000-3000 Maximum number of sessions up to six (6) hours 4000-7000 Maximum number of sessions up to ten (10) hours
Virtual Domains	X	✓	✓	✓	Up to two (2) (included root VDOM)
UTM Profiles	1	2	3	5	Up to five (5) sets of UTM profiles depending on the device model category
Interfaces	5	10	20	24	Up to twenty-four (24) depending on the device model
Log Forwarding	✓	✓	✓	✓	Send to an existing Log Collector and up to two (2) Syslog destinations - custom log format creation is not in scope
Monitoring and Alerting	✓	✓	✓	✓	Integration with up to two (2) of the following existing systems: SNMP Poller/ Trap destinations for monitoring, and SMTP gateways for alerts
Cutover Support Hours	2	4	4	4	Night or weekend cutover hours included, up to stated hours in a single session
Next Day Support Hours	2	4	4	4	Next day cutover support hours included, up to stated hours in a single session

Pricing

Parameter	Models 30-90	Models 100-900	Models 1000-3000	Models 4000-7000
SKU	JL9624	JL9625	JL9627	JL9626
MSRP	$7,650.00	$10,200.00	$13,387.00	$17,212.00
	*if you have multiple devices for Pro Svcs installation– call of quote			

Contact Us

Please contact Ingram Micro Services to handle your service registration submissions, quote requests, product info or custom statements of work. Ingram Micro Services can be reached at **USServices@ingrammicro.com** or by phone at **(800) 456-8000, ext. 76094**.

Additional Services

Below is a list of additional services to compliment a FortiGate NGFW. All services are performed *remotely*.

IPSec VPN – Migrate or Create IPSec VPN tunnels to third party devices. SKU includes one (1) VPN and one (1) hour of troubleshooting. Does not include configuration of third-party devices.

Security/NAT Rules – Migrate or Create security/NAT rules. Migrate up to 250 Security/NAT rules OR create up to 50 security/NAT Rules on up to One (1) NGFW or NGFW HA pair.

Virtual NGFW – Deploy a NGFW in virtual environment. This SKU is for up to One (1) NGFW or NGFW HA pair. This SKU is in addition to the primary NGFW SKU for the correct model of NGFW.

SSL VPN Portal – Create one (1) SSL VPN web portal at customer's public IP address on up to One (1) NGFW or NGFW HA pair. This service does not include certificate or user operations.

UTM Profile Set – Create one (1) additional set of UTM profiles on up to One (1) NGFW or NGFW HA pair.

CAS – Configuration Assistance Services - This is an annual 50-hour contract for configuration and support services. The focus of these services are minor configurations of either additions or modifications on existing FortiGate Networks solution virtual/hardware appliances. The contract is with the reseller and may be used for multiple customers.

Custom – There may be instances where additional services are necessary. In these instances, a custom statement of work will be developed to ensure appropriate activities and deliverables are scoped and priced for the project.

SKU	Part Number	Description	MSRP
JL9629	IMS-FTN-IPSECADD-QS	QuickStart Service for NGFW: IPSec VPN Add-On	$1,275.00
JL9628	IMS-FTN-POLICYADD-QS	QuickStart Service for NGFW: Security/NAT Rules Add-On	$3,825.00
JL9631	IMS-FTN-VM-QS	QuickStart Service for Virtual FortiGate On Premise Add-On	$2,550.00
JL9630	IMS-FTN-SSLADD-QS	QuickStart Service for NGFW: SSL VPN Portal Add-On	$5,100.00
JL9633	IMS-FTN-UTMADD-QS	QuickStart Service for NGFW: Additional UTM Profile Set	$2,550.00
JL9632	IM -FTN-CAS	Fortinet (CAS) Configuration Assistance Service - SOW	$15,937.00
NN4358	IM-FTN-CAS-8HR	Fortinet (CAS) Configuration Assistance Service – 8 hours	$2,550.00
JL9634	IM-FTN-PS-CUSTOM	Fortinet Custom work - SOW	Call for Quote

**3rd Party Firewall Migrations

This service is required for third party migrations and is purchased on a per-firewall basis via a FortiConverter license. Please see the 3rd Party Security Vendors information for eligible vendors and the FortiConverter Data Sheet. for FortiConverter details and licensing.

All Services shall be offered and sold subject to Ingram Micro's Professional Services Terms and Conditions.