

# Palo Alto Network Service SKU Summary United States

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# Ingram Micro Services – Palo Alto Networks

Ingram Micro now offers Palo Alto Networks Services via SKUs.

Ingram Micro is now offering services for Palo Alto Networks through a range of convenient SKUs. This strategic move is set to streamline the service selection process and significantly reduce the turnaround time for pricing and delivery. These SKUs can seamlessly complement both new and existing firewalls.

Each SKU comes equipped with a well-defined set of services, making it easy to grasp the activities and deliverables included. These SKUs are bundled as part of the Ingram Micro Quickstart, carefully crafted to enhance your customers' investments and pave the path for their success. Our primary objective is to swiftly deploy your customers' products into production, leveraging a blend of Palo Alto Networks' best practices and our extensive field expertise.

The suite of services includes project management, meticulous planning, expert configuration, dedicated production deployment event support, comprehensive documentation, and knowledge transfer. Importantly, all these services are conducted remotely, offering the flexibility to upgrade existing environments, facilitate seamless migrations, or deploy new Palo Alto Networks services and systems in entirely new environments (greenfield).

All Services shall be offered and sold subject to [Ingram Micro's Professional Services Terms and Conditions](#).

# PAN Quickstart Services Overview.

**NGFW** – Deploy, upgrade or migrate a Palo Alto Networks Next generation Firewall

**Virtual NGFW** – Deploy a NGFW in an on-prem virtual environment. This SKU is for up to One (1) NGFW or NGFW HA pair. This SKU is in addition to the primary NGFW SKU for the correct model of NGFW.

**Panorama** – Upgrade or deploy up to One (1) instance of Panorama.

**App-ID Conversion** - This service will migrate source environment port and protocol rules to Palo Alto Networks firewall Application-ID rules. Using both pre-defined tools and manual adjustments, each source will be converted to two Palo Alto Networks rules on up to One (1) NGFW or NGFW HA pair.

**Global Protect** - Configure and implement global protect for remote connectivity on up to One (1) NGFW or NGFW HA pair.

**IoT** - Remotely deploy IoT security subscription on up to five (5) NGFW or NGFW HA pair.

**IPSEC VPNs** - Configure or Migrate up to One (1) NGFW, and implement up to five (5) IPSEC tunnels (per qty of SKU purchased)

**Security/NAT Rules** – Migrate or Create security/NAT rules. Migrate up to 250 Security/NAT rules OR create up to 50 security/NAT Rules on up to One (1) NGFW or NGFW HA pair

**SSL Decryption** - Certificate creation and import with configuration of traffic profiles. Chose appropriate SKU for inbound or outbound decryption. Pricing is for up to 25 rules and up to one (1) NGFW or NGFW pair.

**User ID** - Configuration and deployment of up to three (3) user policy enforcement rules on up to One (1) NGFW or NGFW HA pair. Local authentication, up to Two (2) Domain Controllers and up to One (1) Active Directory tree.

**Cortex** – Deploy a new instance of Cortex XDR and tune up to 2,000 agents.

**Prisma** – Deploy instance of Net, Mobile User and Net or Mobile User Prisma.

**CAS** – Configuration Assistance Services - This is an annual 50-hour contract for configuration and support services. The focus of these services are minor configurations of either additions/modifications on existing Palo Alto Networks solution virtual/hardware and/or Panorama appliances.

**Custom** – There may be instances where services are needed beyond our QuickStart services. In these instances, a custom statement of work will be developed to ensure appropriate activities and deliverables are scoped and priced for the project.

# Quickstart for PAN NGFW

**NGFW** – Deploy, upgrade or migrate a Palo Alto Networks Next generation Firewall

DEPLOY						Description
	400	1400	3200/3400	5200/5400	5450	
Number of Security/NAT rules to migrate or create Choice of one (1) of these options, not both	50	100	250	500	750	For legacy firewall rules migration from legacy firewall vendors identified in the link provided migrate up to listed number Security/NAT rules - add-on service available for additional rules
	20	20	50	100	150	For legacy firewall rules migration from legacy firewall vendors identified in the link provided migrate up to listed number Security/NAT rules - add-on service available for additional rules
Security/NAT rule review sessions (# of Sessions)	1	1	1	3	3	PA-400/1400, Maximum number of sessions to be scheduled in blocks of up to two (2) hours, two (2) hours total, to review rules either created or migrated. PA-3200/3400/5200/5400,5450 Maximum number of sessions to be scheduled in blocks of up to four (4) hours, twelve (12) hours total, to review rules either created or migrated
Multi-factor Authentication	✓	✓	✓	✓	✓	For NGFW administrative management with supported MFA protocol/system
Panorama integration	✓	✓	✓	✓	✓	To an existing Panorama system, a new Panorama deployment or upgrade is not in scope
Log Forwarding	✓	✓	✓	✓	✓	Send to an existing Panorama/Log Collector and up to two (2) Syslog destinations - custom log format creation is not in scope
Monitoring and Alerting	✓	✓	✓	✓	✓	Integration with up to two (2) each of the following existing systems: SNMP Poller/ Trap destinations for monitoring, and SMTP gateways for alerts
Cutover Support Hours	2	2	4	4	4	Night or weekend cutover hours included, up to stated hours in a single session
Next Day Support Hours	2	2	4	4	4	Next day cutover support hours included, up to stated hours in a single session

UPGRADE						Description
Parameter (PA-)	400	1400	3200/3400	5200/5400	5450	
Configuration changes	✓	✓	✓	✓	✓	Only as required to support the upgrade, no other new configuration is in scope
Panorama integration	✓	✓	✓	✓	✓	Transition of Panorama management from the existing to the new NGFW

Pricing			
	SKU	Part Number	MSRP
PA-400	JF3832	IMS-PAN-400-QS	\$8,160.00
PA-1400	JF3835	IMS-PAN-1400-QS	\$10,200.00
PA-3200/3400	JF3834	MS-PAN-3000-QS	\$12,240.00
PA-5200/5400	JF3837	IMS-PAN-5000-QS	\$14,280.00
PA-5450	JF3836	IMS-PAN-5450-QS	\$16,320.00
Virtual Add-On*	JF3838	IMS-PAN-VM-QS	\$2,040.00

\*SKU is in addition to core NGFW Quickstart SKU

# Quickstart for PAN Panorama

**Panorama** – Upgrade or deploy up to One (1) instance of Panorma.

## UPGRADE

Parameter	In Scope	Description
PAN-OS versions to upgrade	✓	Upgrade to a generally available version of PAN-OS
Configuration changes	✓	Only as required to support the upgrade, no other new configuration is in scope

## DEPLOY

Parameter	In Scope	Description
Panorama deployment mode	✓	Panorama can be in Panorama or Management mode
Multi-factor authentication (MFA)	✓	For Panorama administrative management with supported MFA protocol/system
Role Based Administrative Control (RBAC)	✓	Configure up to three (3) roles based on Customer requirements
Device Groups	✓	Develop initial Device Group hierarchy based on Customer requirements
Templates	✓	Configure up to two (2) templates based on Customer requirements
Log management from NGFW (either)	✓	Panorama mode: configure to accept NGFW logs OR Management mode: configure one (1) log collector group and one (1) log collector
Log Forwarding	2	Send to up to two (2) Syslog destinations - custom log format creation is not in scope
Monitoring and Alerting	Yes	Integration with up to two (2) each of the following existing systems: SNMP Poller/ Trap destinations for monitoring, and SMTP gateways for alerts

SKU	Vendor Part #	Description	MSRP
JF3839	IMS-PAN-PANORAMA-QS	Palo Alto Networks Quick Start for Panorama	\$4,080.00

# Quickstart for PAN App ID

**App-ID Conversion** - This service will migrate source environment port and protocol rules to Palo Alto Networks firewall Application-ID rules. Using both pre-defined tools and manual adjustments, each source will be converted to two Palo Alto Networks rules on up to One (1) NGFW or NGFW HA pair.

Service		
	In Scope	Description
Number of App-ID conversions	1	Perform an App-ID Policy Conversion on an existing Palo Alto Networks NGFW – up to two (2) cutover events included
Number of NGFWs	1	One (1) single or one (1) Active/Passive HA pair of NGFWs
Number of Security Rules to convert and review	100	Convert and review up to (100) Security Rules from protocol/port based to App-ID based rules

SKU	Vendor Part #	Description	MSRP
JF3846	IMS-PAN-APP-ID-QS	QuickStart Service for PAN App-ID Conversion	\$5,100.00

# Quickstart for PAN Global Protect

**Global Protect** - Configure and implement global protect for remote connectivity on up to One (1) NGFW or NGFW HA pair. See the Ingram Micro Global Protect Services sheet for details.

Service Parameters		
	In Scope	Description
Number of deployments	1	Perform a new Palo Alto Networks GlobalProtect for Remote Access deployment - one cutover event
Number of GlobalProtect Portals	1	Configure one (1) GlobalProtect Portal
Number of GlobalProtect Gateways	1	Configure up to one (1) GlobalProtect Gateway
Number of GlobalProtect Client App Profiles	2	Configure up to two (2) GlobalProtect Client App Profiles
Number of Security Rules	25	Configure up to (25) Security Rules for GlobalProtect Remote Access security
Authentication Integration	✓	Local Authentication

SKU	Vendor Part #	Description	MSRP
JF3840	IMS-PAN-GPROTECT-QS	QuickStart Service for Global Protect	\$4,080.00

# Quickstart for PAN IoT (Page 1)

**IoT** - Remotely deploy IoT security subscription on up to five (5) NGFW or NGFW HA pair.

Service Parameters		
	In Scope	Description
Firewall Placement and Network Traffic Flow Topology Review	✓	Review placement of up to five (5) existing single or Active/Passive High Availability (“HA”) pairs of NGFWs. Assess if the deployment location of the NGFWs provide maximum visibility of IoT devices.
Capture IoT Device Inventory	✓	One (1) review session to go through customer provided IoT inventory data such as VLAN list and IoT device list.
Review Logging Configuration of Existing Rules	✓	Security rule log forwarding review of up to five (5) existing single or Active/Passive HA pairs of NGFWs. The NGFWs can either be managed by Panorama or unmanaged.
Review Log Forwarding Configuration	✓	Log forwarding review of up to five (5) existing single or Active/Passive HA pairs of NGFWs. The NGFWs can either be managed by Panorama or unmanaged.
Cortex Data Lake Activation or Review and update of current Cortex Data Lake Setup	✓	Activation of one (1) instance of Cortex Data Lake for customers that currently do not have an active Cortex Data Lake subscription. Cortex Data Lake activation will apply to either Panorama managed NGFWs or to unmanaged NGFWs. <b>or</b> For customers that have already activated their Cortex Data Lake subscription, Ingram Micro will review and update the existing Cortex Data Lake configuration setup, this will specifically include: <ul style="list-style-type: none"><li>• Quota settings for each supported log subtype</li><li>• Log retention policy</li><li>• Retention alert settings</li><li>• Log forwarding settings to external destinations</li></ul>
NGFW Onboarding or Review and update of current NGFW connectivity settings to Cortex Data Lake	✓	Connect up to five (5) existing single or Active/Passive HA pairs of NGFWs to a single Cortex Data Lake instance. The NGFWs can either be managed by Panorama or unmanaged. <b>or</b> For customers that have already connected their NGFWs to Cortex Data Lake, Ingram Micro will review the existing Cortex Data Lake connectivity settings for up to five (5) NGFWs. The activities will specifically include: <ul style="list-style-type: none"><li>• Review current log generation statistics on the NGFWs</li><li>• Review capacity of the internet link being to used to send data to Cortex Data Lake</li><li>• Validate that there will be enough capacity on the internet link and NGFW local log storage to handle the extra logs that will be generated as part of enabling the IoT subscription</li></ul>



# Quickstart for PAN IoT (Page 2)

Service Parameters		
	In Scope	Description
Configure IoT Application	✓	Configure one (1) IoT Security Application instance
Configure Enhanced Application Logging	✓	Enable Enhanced Application Logging (EAL) on up to five (5) existing single or Active/Passive HA pairs of NGFWs. The NGFWs can either be managed by Panorama or unmanaged.
Configure Log Forwarding Profile	✓	Configure Log Forwarding profile on up to five (5) existing single or Active/Passive HA pairs of NGFWs. The NGFWs can either be managed by Panorama or unmanaged.
Attach Log Forwarding Profile to Existing Rules	✓	Update/Add Log Forwarding profile to all existing or new security policy rules on up to five (5) existing single or Active/Passive HA pairs of NGFWs. The NGFWs can either be managed by Panorama or unmanaged.
Verify IoT Device Visibility in IoT Application	✓	Verify one (1) customer instance of the IoT application to confirm that the IoT devices visible in the application match the inventory and VLAN list provided by the customer. There will be a gap of one (1) week between finishing configuration activities and commencing validation steps - this is to allow the data processing to be completed.
IoT Reports	✓	Creation/Customization of up to three (3) IoT Reports

SKU	Vendor Part #	Description	MSRP
JF3841	IMS-PAN-IOT-QS	Palo Alto Networks QuickStart service for IoT	\$10,200.00

# Quickstart for PAN IPSEC VPN

**IPSEC VPNs** - Configure or Migrate up to One (1) NGFW, and implement up to five (5) IPSEC tunnels (per qty of SKU purchased)

## Migrate

	In Scope	Description
Number of IPsec VPNs	5	Migrate and review up to five (5) existing IPsec VPNs in one (1) cutover event
Number of legacy FWs	1	One (1) source legacy firewall being migrated via an existing NGFW deployment service
Number of NGFWs	1	One (1) target Palo Alto Networks NGFW being deployed via an existing NGFW deployment service

## Create

	In Scope	Description
Number of IPsec VPNs	5	Create and review up to five (5) IPsec VPNs in one cutover event
Number of NGFWs	1	One (1) target Palo Alto Networks NGFW being deployed via an existing NGFW deployment service

SKU	Vendor Part #	Description	MSRP
JF3843	IMS-PAN-IPSECADD-QS	Palo Alto Networks QuickStart Service for PAN IPsec VPN Add-On	\$1,020.00

# Quickstart for PAN Security NAT Rules

**Security/NAT Rules** – Migrate or Create security/NAT rules. Migrate up to 250 Security/NAT rules OR create up to 50 security/NAT Rules on up to One (1) NGFW or NGFW HA pair

Migrate		
	In Scope	Description
Number of Security/NAT rules	250	Review up to (250) additional supported legacy firewall Security/NAT rules based on customer identified priority
Number of legacy firewalls	1	One source legacy firewall being migrated via an existing NGFW deployment service
Number of NGFWs	1	One target Palo Alto Networks NGFW being deployed via an existing NGFW deployment service

Create		
	In Scope	Description
Number of Security/NAT rules	50	Create and review up to fifty (50) additional Security/NAT rules based on customer identified priority
Number of NGFWs	1	One target Palo Alto Networks NGFW being deployed via an existing NGFW deployment service

SKU	Vendor Part #	Description	MSRP
JF3844	IMS-PAN-POLICYADD-QS	Palo Alto Networks QuickStart Service for PAN Security/NAT Rules Add-On	\$4,080.00

# Quickstart for PAN SSL Decryption

**SSL Decryption** - Certificate creation and import with configuration of traffic profiles. Chose appropriate SKU for inbound or outbound decryption. Pricing is for up to 25 rules and up to one (1) NGFW or NGFW pair.

Service Parameters		
	In Scope	Description
Number of deployments	1	Perform a new Palo Alto Networks SSL Decryption Inbound Inspection deployment - one cutover event
Number of NGFWs for SSL Decryption	2	Configure SSL Decryption Inbound Inspection on up to two (2) NGFWs
Number of Target systems to decrypt traffic to	10	Configure SSL Decryption Inbound Inspection for up to ten (10) target end systems
Number of Decryption Profiles	2	Configure up to two (2) SSL Decryption Profiles
Number of Decryption rules to create	10	Create up to ten (10) Decryption Rules

## Outbound Decryption

Service Parameters		
	In Scope	Description
Number of deployments	1	Perform a new Palo Alto Networks SSL Decryption Outbound Forward Proxy deployment - one (1) cutover event
Number of NGFWs for SSL Decryption	2	Configure SSL Decryption Outbound Forward Proxy on up to two (2) NGFWs
Number of Decryption Profiles	2	Configure up to two (2) SSL Decryption Profiles
Number of Decryption rules to create	10	Create up to ten (10) Decryption Rules

SKU	Vendor Part #	Description	MSRP
JF3842	IMS-PAN-SSL-OUT-QS	Palo Alto Networks Quick QuickStart Service for SSL Outbound Decryption	\$4,080.00
JF3848	IMS-PAN-SSL-IN-QS	Palo Alto Networks Quick QuickStart Service for SSL Inbound Decryption	\$4,080.00

# Quickstart for PAN User ID

**User ID** - Configuration and deployment of up to three (3) user policy enforcement rules on up to One (1) NGFW or NGFW HA pair. Local authentication, up to Two (2) Domain Controllers and up to One (1) Active Directory Domain.

Base Service		
	In Scope	Description
Number of deployments	1	Perform a new Palo Alto Networks User-ID for IP Mapping deployment using Microsoft Active Directory, Syslog or TS Services as the source - one cutover event
Number of User-ID Agents	3	Configure up to three (3) User-ID Agents for resiliency
Number of NGFWs for User-ID Redistribution	10	Configure User-ID IP Mapping redistribution for up to ten (10) NGFWs

Microsoft AD		
Number of Microsoft AD Domain Controllers	2	Configure User-ID Agents to get User-ID Mapping information from up to two (2) Microsoft AD Domain Controllers
Number of Microsoft AD Domains	1	Configure User-ID Agents to get User-ID Mapping information from one (1) Microsoft AD Domain

SKU	Vendor Part #	Description	MSRP
JF3845	IMS-PAN-USERID-QS	Palo Alto Networks QuickStart Service for PAN IPSec VPN Add-On	\$1,020.00

# Quickstart for PAN Cortex

**Cortex** – Deploy a new instance of Cortex XDR and tune up to 2,000 agents.

Service Parameters		
	In Scope	Description
Number of deployments	1	Initialization of one (1) Cortex XDR Framework
Number of tuned agents	2,000	Tuning of up to 2,000 purchased endpoint licenses
Included Services	✓	Access to Cortex XDR tenant verified Deploy Cloud Identity Engine, as required Agent deployment assistance On-premises broker VM deployed, if required
Policy Tuning	✓	Work with the Customer to optimize and tune security events arriving from the Cortex XDR agent. Profiles for malware, exploits, and additional security restrictions will be adjusted during the process. Exclusions will also be created as needed to optimize the Customer's security posture. Maximum number of Four (4) hour sessions in blocks of Four (4) hours.
Knowledge Transfer	✓	Maximum number of sessions to be scheduled in blocks of two (2) hours
Completion Criteria	✓	Once twenty percent (20% or up to 2,000) of endpoints are deployed or ninety (90) days duration has passed from the Deployment phase start date.

SKU	Vendor Part #	Description	MSRP
JF3849	IMS-PAN-CORTEXXDR-QS	Palo Alto Networks QuickStart Services for Cortex XDR - up to 2,000 Agents	\$7,650.00

# Quickstart for PAN Prisma

**Prisma** – Deploy instance of Net, Mobile User and Net or Mobile User Prisma.

Service Parameters				
	Net	Mobile User and Net	Mobile User	Description
Project Kickoff	✓	✓	✓	Project kickoff document
Technical Requirements Documentation	✓	✓	✓	Create a Technical Requirements Document based on the planned Prisma Access environment
Plugin, CDL, and Log Forwarding	✓	✓	✓	Configure Prisma Access Plugin, log forwarding up to one (1) syslog receiver and group mapping from CIE or LDAP
Mobile Users Setup	N/A	✓	✓	Configure up to one (1) Mobile Users Setup with up to one (1) supported authentication service
Core Options	2	3	1	Configure up to stated number of Core Options from the list of Core Options
Security Policies	✓	✓	✓	Configure up to ten (10) Security policies
As Built	✓	✓	✓	Provide an As-Built Configuration Document
Knowledge Transfer	✓	✓	✓	Deliver one (1) Knowledge Transfer session up to two (2) hours duration

Core Options	
	Scope
Remote Networks or Service Connections	Configure and onboard up to two (2) Remote Networks or up to two (2) Service Connections, or a combination of both
ZTNA Connectors	Configure and onboard up to four (4) ZTNA Connectors with up to ten (10) Application Targets
Cutovers outside business hours	Up to six (6) cutovers outside business hours of up to two (2) hours each

SKU	Vendor Part #	Description	MSRP
JF3830	IMS-PAN-PRISMA-NM-QS	QuickStart Service for Prisma Access Net and Mobile	\$10,200.00
JF3831	IMS-PAN-PRISMA-NET-QS	QuickStart Service for Prisma Access Net	\$7,140.00
JF3833	IMS-PAN-PRISMA-MOB-QS	QuickStart Service for Prisma Access Mobile	\$5,100.00

# Quick Config Solution Service for Palo Alto Network

In response to the growing demands of customers for specialized assistance beyond the standard project startup and implementation services. To address this need and enhance our customer support framework, we have initiated the Config Solution Service program. This innovative offering is designed to equip our valued customers with access to a dedicated team of experts, poised to offer incremental consulting and configuration services to your existing Palo Alto Networks customers. This service extends beyond the conventional boundaries of implementation services, providing a more comprehensive and responsive service model.

Ingram Micro is committed to delivering exceptional value through this service by offering up to eight (8) hours of scheduled expert consultation guidance for Palo Alto Networks security appliance configurations, modifications, or updates. This service is specifically tailored for the end customer and is executed on behalf of the reseller. Our service is meticulously designed to cater to minor configurations, encompassing additions, modifications, or updates on existing Palo Alto Networks Strata solution virtual/hardware and/or Panorama appliances.

By offering this service, we aim to bridge the gap between standard implementation services and the continuing support needs of our customers, ensuring that their Palo Alto Networks infrastructure is not only up-to-date but also optimized for their specific operational requirements.

## Example Estimate Service Durations

<ul style="list-style-type: none"><li>• IPsec Tunnel Creation</li><li>• App-ID adoption for standard apps</li><li>• NAT Policies</li><li>• HA A/P</li><li>• Path monitoring for routing</li><li>• Licensing/Day 1 config</li><li>• Report generation</li><li>• URL Filtering</li></ul>	<ul style="list-style-type: none"><li>• DoS Protection / Zone Protection</li><li>• Policy Based Forwarding</li><li>• Panorama initial deployment</li><li>• Custom Security Profile Configurations (Excludes DLP and File Blocking Profiles)</li><li>• Global Protect w/ Local or LDAP Auth</li></ul>	<ul style="list-style-type: none"><li>• User-ID implementation and authentication</li><li>• Global Protect with MFA/SSO</li><li>• SSL Decryption policy setup</li><li>• Software Upgrades (HA pair)</li><li>• Auth Profiles – group mapping</li><li>• Software Updates</li></ul>
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SKU	Vendor Part #	Description	MSRP
JQ8092	IMS-PAN-CONFIG-QS	Palo Alto Networks Quick Config Solution Service	\$2,000.00



# Configuration Assistance Service for PAN

Among our customers, we've seen an increased demand for expert assistance outside the scope of normal projects and implementation services. To better serve your customers, we've created the Configuration Assistance Service (CAS) program to provide a team of experts available to incrementally assist your existing Palo Alto Network customers with services outside of traditional implementation services.

This service is delivered as a Block of Hour offering containing minimum 50 hours, that will automatically renew when the hours utilized/consumed approach 90% of hours initially purchased. Hours will remain accessible for a span of twelve (12) months, after which they will expire due to non-use or non-renewal. ***These hours are not dedicated to a single customer and may be used by the reseller for any customer.***

Example Estimate Service Durations

1 HOUR	2 HOUR	3 HOUR
<ul style="list-style-type: none"><li>• IPsec Tunnel Creation</li><li>• App-ID adoption for standard apps</li><li>• NAT Policies</li><li>• HA A/P</li><li>• Path monitoring for routing</li><li>• Licensing/Day 1 config</li><li>• Report generation</li><li>• URL Filtering</li></ul>	<ul style="list-style-type: none"><li>• DoS Protection / Zone Protection</li><li>• Policy Based Forwarding</li><li>• Panorama initial deployment</li><li>• Custom Security Profile Configurations (Excludes DLP and File Blocking Profiles)</li><li>• Global Protect w/ Local or LDAP Auth</li></ul>	<ul style="list-style-type: none"><li>• User-ID implementation and authentication</li><li>• Global Protect with MFA/SSO</li><li>• SSL Decryption policy setup</li><li>• Software Upgrades (HA pair)</li><li>• Auth Profiles – group mapping</li></ul>

SKU	Vendor Part #	Description	MSRP
JF3847	IMS-PAN-CAS	Palo Alto Networks Configuration Assistance Services	\$12,750.00

# 3<sup>rd</sup> Party Firewall Table

Below is a list of 3<sup>rd</sup> party firewalls supported for migration. Any firewall outside of this list must be approved in writing prior to execution of a migration on a QuickStart SKU.

Vendor	Supported Vendor OS**	Global Address Object	Address Objects	Address Group Objects	Service Objects	Service Group Objects	Security Policy	NAT Policy	Network Interface (L3 only)	Routing(Static Routes Only)	VPN
<i>Checkpoint</i>	R75,R77	✓	✓	✓	✓	✓	✓	✓	✓	✓	
	> R80	✓	✓	✓	✓	✓	✓	✓	✓	✓	
<i>Cisco</i>	ASA 9.0, 9.1,9.6,8.2,8.4,	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
	FirePower [only in ASA syntax]	✓	✓	✓	✓	✓	✓	✓	✓	✓	
<i>Fortinet</i>	Fortigate 4.0, 5.0,6.0	✓	✓	✓	✓	✓	✓	✓	✓	✓	
<i>IBM XGS</i>	5.1		✓	✓	✓	✓	✓	✓	✓	✓	
<i>Juniper</i>	All Netscreen Firewalls (ScreenOS)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓ ***
	Junos 11.4, 12.1, 12.3	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓ ***
<i>Forcepoint</i>	Sidewinder		✓	✓	✓	✓	✓		✓	✓	
	Stonesoft		✓	✓	✓	✓	✓	✓	✓	✓	

# PAN Quick Start Pricing Table

SKU	Part Number	Description	MSRP
JF3838	IMS-PAN-VM-QS	QuickStart Service for Virtual NGFW on-premise Add-On	\$2,040.00
JF3839	IMS-PAN-PANORAMA-QS	QuickStart Service for Panorama	\$4,080.00
JF3846	IMS-PAN-APP-ID-QS	QuickStart Service for App-ID Conversion	\$4,080.00
JF3840	IMS-PAN-GPROTECT-QS	QuickStart Service for Global Protect	\$4,080.00
JF3841	IMS-PAN-IOT-QS	QuickStart service for IoT	\$10,200.00
JF3843	IMS-PAN-IPSECADD-QS	QuickStart Service for NGFW: IPSec VPN Add-On	\$1,020.00
JF3844	IMS-PAN-POLICYADD-QS	QuickStart Service for NGFW: Security/NAT Rules Add-On	\$4,080.00
JF3842	IMS-PAN-SSL-OUT-QS	QuickStart Service for SSL Outbound Decryption	\$4,080.00
JF3848	IMS-PAN-SSL-IN-QS	QuickStart Service for SSL Inbound Decryption	\$4,080.00
JF3845	IMS-PAN-USERID-QS	QuickStart Service for User-ID (Policy Enforcement)	\$1,020.00
JF3849	IMS-PAN-CORTEXXDR-QS	QuickStart Services for Cortex XDR - up to 2,000 Agents	\$7,650.00
JF3830	IMS-PAN-PRISMA-NM-QS	QuickStart Service for Prisma Access Net and Mobile	\$10,200.00
JF3831	IMS-PA-PRISMA-NET-QS	QuickStart Service for Prisma Access Net	\$7,140.00
JF3833	IMS-PA-PRISMA-MOB-QS	QuickStart Service for Prisma Access Mobile	\$5,100.00
JQ8092	IMS-PAN-CONFIG-QS	Quick Config Solution Service	\$2,000.00
JF3847	IMS-PACAS-01	Palo Alto Configuration Assistance Services (CAS)	\$12,750.00
JF3850	IMS-PAN-PS-CUSTOM	Palo Alto Custom Statement of Work	Call for Quote

## Contact Us

- Sales
  - Any Sales related questions or custom SOW's contact
    - Email: [USServices@ingrammicro.com](mailto:USServices@ingrammicro.com)
- Pre-Sales Tech Support
  - Email: [PaloAltoTech@ingrammicro.com](mailto:PaloAltoTech@ingrammicro.com)
- Phone: 1-800-456-8000 x76094



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